

DIRECTOR OF DEVELOPMENT & PARTNERSHIPS

WINNIPEG, MANITOBA



Please visit
<http://bit.ly/FCMHR-DDP>
for more information!

Skills & Qualifications

- An experienced entrepreneurial fundraiser who is energized by the opportunity to build the fundraising program.
- Previous fundraising experience (3 years+), with a proven track record of meeting and exceeding targets. Related experience will be considered.
- A masterful organizer who can bring rigorous attention to detail on systems and processes to achieve outstanding results.
- Demonstrated leadership skills, with the ability to successfully manage staff and high-level volunteers.
- Demonstrated major gift fundraising experience
- Ability to build and maintain relationships.
- An effective team member, experienced in working collectively toward goals.
- A confident, creative professional who is focused on results and achieving budgets in a timely manner.
- Excellent oral and written communication skills.
- Proficient in MS office suite
- A valid driver's license and access to a car.

Located in Winnipeg, Manitoba, the Canadian Museum for Human Rights (CMHR) is dedicated to the evolution, celebration and future of human rights. They imagine a world where everyone values human rights and takes responsibility to promote respect and dignity for all. The Museum brings together stunning galleries and exhibitions, moving public and education programs, and unforgettable architecture to create an experience like no other.

The Friends of the Canadian Museum for Human Rights is the non-profit organization that attracts and sustains all forms of philanthropic contributions for the Museum from a broad range of supporters across Canada and around the world. Together, the Friends and the Museum are building a national dialogue about the power and importance of human rights, helping people from all walks of life to connect with something much larger than themselves and acknowledge that they have a direct stake in building a better world.

Reporting to the CEO, the **Director of Development and Partnerships** is an integral team member who is responsible for building and expanding private funding sources so that the Friends continue to build the financial sustainability and raise funds for key programs within the Canadian Museum for Human Rights. The areas of fundraising expected in this role include major gifts, planned giving and sponsorship, and other funding streams.

The successful candidate will be a self-starter with demonstrated leadership skills and exemplary interpersonal skills in order to form relationships with stakeholders and potential donors.

The **Director of Development and Partnerships** will continually seek new contacts and partnerships with relevant individuals, divisions, partners, funders and agencies to cultivate, grow, and sustain short- and long-term funding; plan and participate in events relating to donor cultivation, solicitation, and stewardship; and represent FCMHR at select meetings with various stakeholders, including donors, prospective donors and sponsors.

In addition, this role will prepare proposals and information packages for donor prospects and potential sponsors, and provide input to articles for FCMHR publications such as donor newsletters.

If you would like more information about this position, please contact **Lisa Cefali, Partner, Executive Search & Strategic Development** at (204) 934-8833 or visit <http://bit.ly/FCMHR-DDP>

If you believe you can make a strong contribution as the **Director of Development and Partnerships**, please submit your resume in confidence to **Lisa Cefali** at Lisa.Cefali@legacybowes.com quoting position #203233.