

EXECUTIVE DIRECTOR



Our client, the Deer Lodge Centre Foundation, is seeking an **Executive Director** to lead their organization toward growth.

Reporting to the Board of Directors, the **Executive Director** will have overall strategic and operational responsibility for Deer Lodge Centre Foundation's staff, programs, expansion, and execution of its mission.

The successful candidate must be a highly motivated self-starter able to build successful relationships with a variety of stakeholders, has strong project management and leadership skills and several years of experience working in the core areas of fundraising – major gifts, direct mail, and special events. Key priorities of the position include initiating, planning and implementing an ongoing comprehensive fundraising program to support Deer Lodge Centre's patient care and capital programs.

Responsibilities:

Leadership & Management:

- Ensure ongoing Foundation excellence through rigorous evaluation in the areas of finance and administration, fundraising, communications, and systems; recommending timelines and resources needed to achieve the strategic goals.
- Actively engage and energize the Foundation's volunteers, board members, partnering organizations, and funders.
- Develop, maintain, and support a strong Board of Directors; serve as ex-officio of each committee; seek and build board involvement with strategic direction for ongoing local operations.
- Lead, coach, and develop the Deer Lodge Centre Foundation's team
- Ensure effective tracking of progress, and regularly evaluate Foundation performance, to measure successes that can be effectively communicated to the board, funders, and other stakeholders.

Fundraising & Communications:

- Expand local revenue generating and fundraising activities to support existing program operations and regional expansion while simultaneously retiring building debt.
- Deepen and refine all aspects of communications—from web presence to external relations with the goal of creating a stronger brand.
- Use external presence and relationships to garner new opportunities.

Planning & New Business:

- Begin to build partnerships in new markets, establishing relationships with the funders, and political and community leaders at each expansion site.
- Be an external local presence that publishes and communicates results with an emphasis on the successes.

For more, please visit:
<http://bit.ly/DLCF-ED>

SKILLS & QUALIFICATIONS

- Bachelor's degree, with 8+ years of senior management experience; track record of effective leadership
- Previous experience in major gifts and fundraising
- Excellence in organizational management with the ability to coach staff, manage, and develop high-performance teams, set and achieve strategic objectives, and manage a budget
- Past success working with a volunteer Board with the ability to cultivate new and existing board member relationships
- Strong marketing, public relations, and fundraising experience with the ability to engage a wide range of stakeholders and cultures
- Strong written and verbal communication skills; a persuasive and passionate communicator with excellent interpersonal and multidisciplinary project skills
- Action-oriented, adaptable, and innovative approach to strategic planning and operations
- Passion, idealism, integrity, positive attitude, mission-driven, and self-directed

If you would like more information about this role or the Deer Lodge Centre Foundation, please visit <http://bit.ly/DLCF-ED>.

If you believe you can make a strong contribution to this organization as the **Executive Director**, please submit your resume to **Lisa Cefali, Partner, Executive Search & Strategic Development** - Lisa.Cefali@legacybowes.com quoting #183261.

