

EXECUTIVE DIRECTOR



The Asper Foundation is a private philanthropic organization that develops its own projects as well as supporting established charitable programs, primarily with a Jewish orientation. It is a key driver and financial contributor to major initiatives in the areas of Jewish charity, culture and music, education, community development, and human rights on a local, national, and international scale. Based in Winnipeg, Manitoba, the Foundation is also proudly involved with local organizations that include the University of Manitoba, University of Winnipeg, United Way Winnipeg, Winnipeg Harvest, Assiniboine Park, and St. Boniface Hospital, as well as the major Winnipeg arts groups. The Foundation is also a vehicle by which the entire Asper family, including future generations, collaborate to determine which projects the Foundation would like to support.

The Asper Foundation is seeking a creative and entrepreneurial **Executive Director** to manage the organization operationally and strategically and support the vision “to lead by example and inspire others to give back to their community through tzedakah (charity) and tikkun olam (repairing the world through social action)”.

In this role, the Executive Director, reporting to the President, is responsible for all operations of The Asper Foundation, handling a broad range of charitable activities including third-party requests, managing the existing programs of the Asper Foundation, and development of new initiatives. The Executive Director will also work closely with the third generation of the Asper family to help nurture the Foundation’s future leaders.

SCOPE OF INFLUENCE

As a member of the Asper Foundation’s Executive Team, the Executive Director will advise the President and Board of Trustees on both strategic decisions and day-to-day operations, present new giving opportunities for consideration, and create and develop new strategic initiatives, exclusive to the Foundation.

The Executive Director will provide leadership, program oversight, and operational management, as well as oversight of Foundation assets through its Investment Committee to ensure long-term, sustainable investment growth to support the Foundation’s mission. He/she will be responsible for engagement of the future generation of Foundation Trustees to cultivate an interest in and awareness of the Foundation’s charitable mission.

In this capacity, the Executive Director will use his/her well refined influence and collaboration skills to spearhead major philanthropic initiatives that may involve multiple partners and governments, and develop charitable gift agreements. In addition, this individual will provide overall fiscal guidance for operating budgets and long-range plans in consultation with the President, CFO, and Board of Trustees.

As the Executive Director, the successful candidate will provide representation for the Foundation publicly, provide oversight for all aspects of the Foundation’s public relations, including its communications, online & social media presence. This individual will work externally with community groups, local leaders, and agencies to ensure the Foundation’s objectives and priorities are met. He/she will also collaborate with individuals, corporations, foundations, and partner agencies to secure long-term diverse and sustainable funding streams, and develop co-funding plans in order to leverage resources.

If you would like more information about this position, please contact **Paul Croteau, Managing Partner**, Legacy Bowes Group at (204) 934-8821 or visit <http://bit.ly/AF-ExD>.

If you believe you can make a strong contribution to **The Asper Foundation** in the role of **EXECUTIVE DIRECTOR**, please submit your resume in confidence to Paul@legacybowes.com quoting #193116.



VISIT [HTTP://BIT.LY/AF-ExD](http://bit.ly/af-exd) FOR MORE INFORMATION

ADDITIONAL RESPONSIBILITIES

- Provide consultation on programs by regularly meeting with staff, management, and all stakeholders
- Ensure the operational system of programs and projects are functioning optimally by liaising with staff and monitoring data
- Maintain a close relationship with the Board of Trustees by holding regular Trustee meetings and discussions, and providing all necessary data and information to promote informed decision-making
- Supervise the Senior Manager of Programs on a wide range of projects and initiatives

REQUIREMENTS

- Degree in a relevant field (business, non-profit management and/or volunteer, government, education, social services, etc.)
- A background in law, accounting or business preferred; strong organizational and entrepreneurial abilities
- Expertise in strategic negotiation; ability to drive successful agreements and deal-making
- 10+ years of professional experience, with significant experience in a high-level management role
- Demonstrated, successful implementation of a long-range business plan; ability to translate strategy into execution
- Experience with philanthropy, fundraising, creating partnerships, and leveraging resources
- Passion for the mission and work of the Foundation, which includes:
 - an understanding of the Winnipeg, Canadian, Israeli and global Jewish situation
 - an understanding of and commitment to Zionism, Israel and Jewish continuity, as well as the general community understanding and experience
 - confidence representing the interests of the Foundation publicly, including representing its interests with the world's business and philanthropic leaders, as well as political and government leaders
- Demonstrated leadership skills, including ability to:
 - think and act strategically;
 - work collaboratively with a diverse set of partners and funding sources;
 - see multiple projects through to completion;
 - deal with unexpected challenges with humour, persistence, and patience.
 - manage competing and evolving priorities
 - initiate and complete projects end-to-end independently and /or with the support of a small team
- Ability to nurture, adapt to, manage, and lead change
- Deep commitment to creating a diverse, inclusive, equitable workplace with a demonstrated ability to work effectively in a small office environment
- Effective communicator with a diplomatic demeanor, and excellent written and verbal communication skills, including public speaking
- Strategic Planning expertise